

**CCSPA 2017 MEMBERSHIP FEES SCHEDULE**

Membership Fees for fiscal year January 1 to December 31, 2017, are based on gross consumer, industrial and institutional specialty sales in Canada for the full calendar or fiscal year immediately preceding the date of this invoice. The information provided will be kept in strict confidence at the CCSPA office.

CATEGORY			Pay by February 1, 2017	
			2017 Fee	% on Sales over Minimum
<u>Column A</u>			<u>Column B</u>	<u>Column C</u>
1	Sales up to	\$ 1,000,000	\$4,798.39	-
2	Sales from	\$ 1,000,001 to \$ 2,000,000	\$6,504.48	-
3	Sales from	\$ 2,000,001 to \$ 3,000,000	\$8,210.57	-
4	Sales from	\$ 3,000,001 to \$ 4,000,000	\$9,863.86	-
5	Sales from	\$ 4,000,001 to \$ 8,000,000	\$11,516.12	-
6	Sales from	\$ 8,000,001 to \$ 15,000,000	\$13,169.42	-
7	Sales from	\$ 15,000,001 to \$ 20,000,000	\$14,768.88	-
8	Sales from	\$ 20,000,001 to \$ 30,000,000	\$16,261.71	-
9	Sales from	\$ 30,000,001 to \$ 40,000,000	\$17,274.18	-
10	Sales from	\$ 40,000,001 to \$ 50,000,000	\$18,233.86	-
11	Sales from	\$ 50,000,001 to \$ 60,000,000	\$18,233.86	0.052783%
12	Sales from	\$ 60,000,001 to \$ 80,000,000	\$23,512.60	0.052249%
13	Sales from	\$ 80,000,001 to \$100,000,000	\$33,962.41	0.048517%
14	Sales from	\$100,000,001 to \$200,000,000	\$43,665.81	0.047451%
15	Sales from	\$200,000,001 to \$300,000,000	\$91,116.49	0.041586%
16	Sales from	\$300,000,001 to \$500,000,000	\$132,702.49	0.001067%
17	Sales over	\$500,000,000	\$134,835.10	-

**Explanation of the Fee Schedule**

Select your fee category from Column A, move across the page to Column B to find your fee. Categories 11-16 also pay a percentage over the minimum (Column C).

**Example:**

Company A has sales of \$87,000,000. Category 13 = sales from \$80,000,001 to \$100,000,000. The fee is \$33,962.41 plus 0.048517% on sales over the minimum as follows:

Category	13
2017 Fee:	\$33,962.41
Plus % over Minimum:	3,396.19
Fee for 2017	\$37,358.60

How to calculate % over minimum:

Total gross sales:	\$87,000,000.00
Minimum in Category 13:	- 80,000,000.00
Amt of Sales over Minimum:	\$7,000,000.00
Multiply by	X .00048517
Extra dues payable over minimum	\$3,396.19

**Fee Payment is by cheque or wire/bank transfer only-no credit cards accepted. Send your cheque to:**

CCSPA  
800-130 Albert Street  
Ottawa, Ontario K1P 5G4 Canada  
**(HST # R108075490)**

**To send your payment by bank/wire transfer:**

Contact Nancy Hitchins via  
email: [hitchinsn@ccspa.org](mailto:hitchinsn@ccspa.org)  
phone: 613-232-6616, ext. 12

**NOTE: US members – please remit your fee in Canadian dollars.**

### Definition of Consumer, Industrial and Institutional Specialty Products

- the manufacture, processing, distribution or packaging of chemical specialties or chemical products and aerosols including but not limited to pesticides, germicides, antiseptics, sanitizers, disinfectants, deodorizers, waxes or related floor finishes, soaps, detergents, products for chemical sanitation, automotive care products, water treatment chemicals, air fresheners
- the supply of equipment, devices, containers, raw or other materials or services for or in respect of those articles listed above
- the products of any individual, partnership, firm or corporation which carries on its business outside of Canada, of a type or kind indicated above – if such products are sold in Canada through Agents or otherwise

**Questions?** Contact Nancy Hitchins by email at [hitchinsn@ccspa.org](mailto:hitchinsn@ccspa.org) or by phone at 613-232-6616, ext. 12.