

CCSPA NEW MEMBERSHIP FEES SCHEDULE – PAY BY JANUARY 31, 2012

Membership Fees for fiscal year January 1 to December 31, 2012, are based on gross consumer, industrial and institutional specialty sales in Canada for the full calendar or fiscal year immediately preceding the date of this invoice. The information provided will be kept in strict confidence at the CCSPA office.

<u>Column A</u>			<u>Column B</u>	<u>Column C</u>
Category			2012 Fee	% on Sales over Minimum (2012)
1	Sales up to	\$ 1,000,000	\$4,500.00	-
2	Sales from	\$ 1,000,001 to \$ 2,000,000	\$6,100.00	-
3	Sales from	\$ 2,000,001 to \$ 3,000,000	\$7,700.00	-
4	Sales from	\$ 3,000,001 to \$ 4,000,000	\$9,250.00	-
5	Sales from	\$ 4,000,001 to \$ 8,000,000	\$10,800.00	-
6	Sales from	\$ 8,000,001 to \$ 15,000,000	\$12,350.00	-
7	Sales from	\$ 15,000,001 to \$ 20,000,000	\$13,850.00	-
8	Sales from	\$ 20,000,001 to \$ 30,000,000	\$15,250.00	-
9	Sales from	\$ 30,000,001 to \$ 40,000,000	\$16,200.00	-
10	Sales from	\$ 40,000,001 to \$ 50,000,000	\$17,100.00	-
11	Sales from	\$ 50,000,001 to \$ 60,000,000	\$17,100.00	0.0495%
12	Sales from	\$ 60,000,001 to \$ 80,000,000	\$22,050.00	0.0490%
13	Sales from	\$ 80,000,001 to \$100,000,000	\$31,850.00	0.0455%
14	Sales from	\$100,000,001 to \$200,000,000	\$40,950.00	0.0445%
15	Sales from	\$200,000,001 to \$300,000,000	\$85,450.00	0.0390%
16	Sales from	\$300,000,001 to \$500,000,000	\$124,450.00	0.0010%
17	Sales over	\$500,000,000	\$126,450.00	-

Footnote: In the year following an acquisition, the acquiring company pays 50% of the dues of the member acquired.

Membership fees paid after January 31, 2012, will incur a 5% late fee.

How to calculate your fee:

Select your fee category from Column A, move across the page to Column B (2012 Fee) to find your fee. Categories 11-16 also pay a percentage over the minimum (Column C).

Example:

Company A has sales of \$87,000,000. Category 13 = sales from \$80,000,001 to \$100,000,000. The 2012 fee is \$31,850 plus 0.0455% on sales over the minimum as follows:

Category	13
2012 Fee:	\$31,850
Plus % over Minimum:	3,185
Fee for 2012	\$35,035

How to calculate % over minimum:

Total gross sales:	\$87,000,000.00
Minimum in Category 13:	- 80,000,000.00
Amt of Sales over Minimum:	\$7,000,000.00
Multiply by	X .000455
Extra dues payable over minimum	\$3,185.00

Definition of Consumer, Industrial and Institutional Specialty Products

- the manufacture, processing, distribution or packaging of chemical specialties or chemical products and aerosols including but not limited to pesticides, germicides, antiseptics, sanitizers, disinfectants, deodorizers, waxes or related floor finishes, soaps, detergents, products for chemical sanitation, automotive care products, water treatment chemicals, air fresheners
- the supply of equipment, devices, containers, raw or other materials or services for or in respect of those articles listed above
- the products of any individual, partnership, firm or corporation which carries on its business outside of Canada, of a type or kind indicated above – if such products are sold in Canada through Agents or otherwise

Questions?

Contact Nancy Hitchins by email at hitchinsn@ccspa.org or by phone at 613-232-6616, ext. 12.